



Turtle Tanks Storage Systems

977 Monashee Place
Kelowna, BC V1V 1J8
Tel: 250 863-8372

COMPETITIVE PRICING POLICY

www.turtletanks.com

Dear Turtle Tanks Customer,

Thank you for giving us the opportunity to quote on the design, supply, and installation of your new septic system. It is very important in today's competitive market that we provide the best value for your dollar. In the short time we spend with a customer going over the basic design of the system and gathering enough information to quote on the system install; sometimes we do not emphasize why you should be getting **Turtle Tanks** to do the job.

We are one of the largest installers of Septic Systems in Canada for a number of reasons. The main reason is that we manufacture our own components right from the tank to the synthetic aggregate that is in the drain field. We have spent over a million dollars developing production equipment and have production plants manufacturing tanks from coast to coast. (Powell River to Codroy, Newfoundland)

This does not mean you will be paying more which is why we emphasize our greatest customer benefit: We are the most **ECONOMICAL SOLUTION** and after 25 years in business have **not had a single system failure**. We have installed systems for Municipalities, RV Resorts, Prisons, and Residential Homes and we want your business too!

We are therefore offering a price of **10% less** than any written competitors quote. We are the only BC business that manufactures tanks, designs, installs, and maintains septic systems.

...AND WE SERVICE WHAT WE SELL!

We look forward to your business. Please contact us at: **250 863-8372**

Best Regards,

A handwritten signature in green ink that reads "Jim Ripley".

Jim Ripley
turtleman@shaw.ca